



*Quality Learning and Superior Performance for All*

# PURCHASING DEPARTMENT

441 Canton Hwy      Cumming, GA 30040  
Phone: 770-781-6603      Fax: 770-888-0222

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May 18, 2022

DFA / Pet Dairy  
7400 Carmel Executive Park Dr.  
Charlotte, NC 28226  
Attn: Mikel Parris

Dear Mr. Parris:

This is to advise you that your company has been awarded a renewal contract from our **BID# B19-14, Milk, Juice & Tea Products**. The effective date of this contract is July 1, 2022 and terminates on June 30, 2023.

This award is in accordance with the original terms and conditions of the contract and with your attached pricing to remain firm as per the terms of the contract.

This award letter is not an official order. If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

cc: Tim Monroe, Director of Food & Nutrition Services

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT

BID B19-14, Milk, Juice & Tea Products 2019-2020				
Bid Price Sheet			Mayfield	Mayfield
Item Specifications	Bid unit	Projected Usage in units	*Bid Price/ Unit	Total estimated Cost
<b>Milk, Flavored, Fat-free (1/2% or less milk fat); packed 50 units/crate Requested flavors:</b>				
Chocolate	½ pint cartons	1,569,000	0.2000	\$313,800.00
Strawberry	½ pint cartons	333,750	0.2284	\$76,228.50
Vanilla	½ pint cartons	215,000	0.2284	\$49,106.00
Unflavored 1% Low Fat	½ pint cartons	449,500	0.2025	\$91,023.75
Unflavored Skim	½ pint cartons	171,450	0.1825	\$31,289.63
Unflavored Lactose-free Skim	½ pint cartons	4,000	0.5300	\$2,120.00
Unflavored Lactose-free Skim	<b>Half Gallon</b>	500	0.0000	\$0.00
Buttermilk (for school-made ranch dressing)	Gallon	50	3.5000	\$175.00
Unflavored Skim (for yogurt coffee coolers)	Gallon	1000	3.2500	\$3,250.00
<b>Juice: 100% Full Strength Fresh Packed Juice, 4 oz carton. Must be pasteurized. No artificial colors. State pack &amp; flavors.</b>				
Orange Juice 75/case	4 oz. cartons	466,500	0.145	\$67,642.50
Other: Fruit Punch			0.150	\$0.00
<b>Zero Calorie Sweetened Tea</b>	8 oz bottle	14,000	0.530	